

Form **990-EZ**

Department of the Treasury
Internal Revenue Service

Short Form

Return of Organization Exempt From Income Tax

Under section 501(c) of the Internal Revenue Code (except black lung benefit trust or private foundation), section 527, or section 4947(a)(1) nonexempt charitable trust
 ▶ For organizations with gross receipts less than \$100,000 and total assets less than \$250,000 at the end of the year

▶ The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-1150

2000

Open to Public Inspection

A For the 2000 calendar year, or tax year beginning **October 1, 2000**, 2000, and ending **September 30**, 20**01**

- B** Check if applicable
 Change of address
 Change of name
 Initial return
 Final return
 Amended return

Please use IRS label or print or type See Specific Instructions.

C Name of organization
The Way of the Heart: The Promotora Institute
 Number and street (or P O box, if mail is not delivered to street address) Room/suite
125 E Madison Street
 City or town, state or country and ZIP + 4
Nogales, AZ 85621

D Employer identification number
86 0951529
E Telephone no
(520) 287-2240
F Check if application pending

G Accounting method Cash Accrual Other (specify) ▶ **H** Enter 4-digit group exemption no (GEN) ▶

I Organization type (check only one) — 501(c) (**3**) ◀ (insert no) 527 or 4947(a)(1)

• Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ)

J Check if the organization's gross receipts are normally not more than \$25,000. The organization need not file a return with the IRS, but if the organization received a Form 990 Package in the mail, it should file a return without financial data. Some states require a complete return.

K Add lines 5b, 6b, and 7b, to line 9 to determine gross receipts. If \$100,000 or more, file Form 990 instead of Form 990-EZ ▶ **s** **97,192.65**

L Check this box if the organization is not required to attach Schedule B (Form 990 or 990-EZ) ▶

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (See Specific Instructions on page 34)

1	Contributions, gifts, grants, and similar amounts received	1	93,688.66
2	Program service revenue including government fees and contracts	2	2,500
3	Membership dues and assessments	3	
4	Investment income	4	
5a	Gross amount from sale of assets other than inventory	5a	
5b	Less cost or other basis and sales expenses	5b	
5c	Gain or (loss) from sale of assets other than inventory (line 5a less line 5b) (attach schedule)	5c	
6	Special events and activities (attach schedule)		
6a	Gross revenue (not including \$ _____ of contributions reported on line 1)	6a	
6b	Less direct expenses other than fundraising expenses	6b	
6c	Net income or (loss) from special events and activities (line 6a less line 6b)	6c	
7a	Gross sales of inventory, less returns and allowances	7a	
7b	Less cost of goods sold	7b	
7c	Gross profit or (loss) from sales of inventory (line 7a less line 7b)	7c	
8	Other revenue (describe ▶ <u>Loan from Marla Gomez-Murphy, Pres. & CEO</u>)	8	1,003.99
9	Total revenue (add lines 1, 2, 3, 4, 5c, 6c, 7c, and 8)	9	97,192.65

10	Grants and similar amounts paid (attach schedule)	10	
11	Benefits paid to or for members	11	
12	Salaries, other compensation, and employee benefits	12	80,006.94
13	Professional fees and other payments to independent contractors	13	
14	Occupancy, rent, utilities, and maintenance	14	685.
15	Printing, publications, postage, and shipping	15	103.02
16	Other expenses (describe ▶ <u>admin., office, education, telephone, program transportation</u>)	16	16,397.69
17	Total expenses (add lines 10 through 16)	17	97,192.65

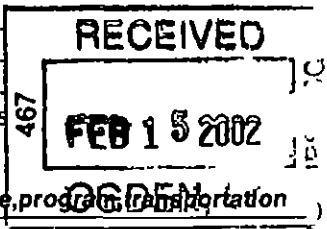
18	Excess or (deficit) for the year (line 9 less line 17)	18	0
19	Net assets or fund balances at beginning of year (from line 27, column (A)) (must agree with end-of-year figure reported on prior year's return)	19	1,933.82
20	Other changes in net assets or fund balances (attach explanation)	20	(1,000)
21	Net assets or fund balances at end of year (combine lines 18 through 20)	21	933.82

Part II Balance Sheets—If total assets on line 25, column (B) are \$250,000 or more, file Form 990 instead of Form 990-EZ

(See Specific Instructions on page 37)

	(A) Beginning of year	(B) End of year
22 Cash, savings, and investments	1,933.82	22 0
23 Land and buildings	0	23 0
24 Other assets (describe ▶ _____)	0	24 0
25 Total assets	1,933.82	25 1,933.82
26 Total liabilities (describe ▶ <u>Marla Gomez-Murphy loan repayment</u>)		26 (1,000)
27 Net assets or fund balances (line 27 of column (B) must agree with line 21)	1,933.82	27 933.82

SCANNED MAR 05 '02 Revenue



G9 13

Part III Statement of Program Service Accomplishments (See Specific Instructions on page 38)			Expenses (Required for 501(c)(3) and (4) organizations and 4947(a)(1) trusts, optional for others)	
What is the organization's primary exempt purpose? health education, training, referral				
Describe what was achieved in carrying out the organization's exempt purposes. In a clear and concise manner, describe the services provided, the number of persons benefited, or other relevant information for each program title				
28	health education. 7,792 educational encounters were provided to low-income women, children in the areas of cardiovascular health, diabetes, prenatal and post-partum care, substance abuse prevention, fitness, domestic violence, depression	(Grants \$)	28a	85,918.50
29	training 79 women were trained in car seat safety and installation, 42 in cardiovascular health; 20 in depression awareness	(Grants \$)	29a	
30	referral 1,322 referrals were made to needed services			
	youth leadership project: presentations on drugs, anorexia to teens	(Grants \$ 10,000)	30a	10,000
31	Other program services (attach schedule)	(Grants \$)	31a	1,274.15
32	Total program service expenses (add lines 28a through 31a)		32	97,192.65

Part IV List of Officers, Directors, Trustees, and Key Employees (List each one even if not compensated. See Specific Instructions on page 38)				
(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (if not paid, enter -0-)	(D) Contributions to employee benefit plans & deferred compensation	(E) Expense account and other allowances
Marla Gomez-Murphy 77 Camino Murphy, Rio Rico, AZ 85648	President & CEO, 40 hr	0	0	0
Jorge Cordero #610 Alamos, Nogales, Sonora	Vice-President, 5 hrs	0	0	0
Elizabeth Glron 949 W Via Rosa Morada, Rio Rico, AZ 85648	Secretary, 5 hrs.	0	0	0
Adriana Rosales 150 W. 1st St., Nogales, AZ 85621	Treasurer, 8 hrs.	0	0	0

Part V Other Information (See Specific Instructions on page 38 and General Instruction V on page 14)		Yes	No
33	Did the organization engage in any activity not previously reported to the IRS? If "Yes," attach a detailed description of each activity		<input checked="" type="checkbox"/>
34	Were any changes made to the organizing or governing documents but not reported to the IRS? If "Yes," attach a conformed copy of the changes		<input checked="" type="checkbox"/>
35	If the organization had income from business activities, such as those reported on lines 2, 6, and 7 (among others), but NOT reported on Form 990-T, attach a statement explaining your reason for not reporting the income on Form 990-T	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a	Did the organization have unrelated business gross income of \$1,000 or more or 6033(e) notice, reporting, and proxy tax requirements?		<input checked="" type="checkbox"/>
b	If "Yes," has it filed a tax return on Form 990-T for this year?		<input checked="" type="checkbox"/>
36	Was there a liquidation, dissolution, termination, or substantial contraction during the year? (If "Yes," attach a statement)		<input checked="" type="checkbox"/>
37a	Enter amount of political expenditures, direct or indirect, as described in the instructions 37a 0	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b	Did the organization file Form 1120-POL for this year?		<input checked="" type="checkbox"/>
38a	Did the organization borrow from, or make any loans to, any officer, director, trustee, or key employee OR were any such loans made in a prior year and still unpaid at the start of the period covered by this return?	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b	If "Yes," attach the schedule specified in the line 38 instructions and enter the amount involved 38b 1,447 64		<input type="checkbox"/>
39	501(c)(7) organizations Enter a Initiation fees and capital contributions included on line 9 39a n/a		<input type="checkbox"/>
b	Gross receipts, included on line 9, for public use of club facilities 39b n/a		<input type="checkbox"/>
40a	501(c)(3) organizations Enter Amount of tax imposed on the organization during the year under section 4911 _____, section 4912 _____, section 4955 _____		<input type="checkbox"/>
b	501(c)(3) and (4) organizations Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes," attach an explanation		<input checked="" type="checkbox"/>
c	Amount of tax imposed on organization managers or disqualified persons during the year under 4912, 4955, and 4958 40c 0		<input type="checkbox"/>
d	Enter Amount of tax on line 40c, above, reimbursed by the organization 40d 0		<input type="checkbox"/>
41	List the states with which a copy of this return is filed 41 Arizona		<input type="checkbox"/>
42	The books are in care of 42 Marla Gomez-Murphy Telephone no 42 (520) 287-2240 125 E. Madison St. Nogales, AZ ZIP + 4 42 85621		<input type="checkbox"/>

990-EZ in lieu of Form 1041—Check here
 accrued during the tax year **43**
 sum, including accompanying schedules and statements and to the best of my knowledge
 (other than officer) is based on all information of which preparer has any knowledge

SCHEDULE A
(Form 990 or 990-EZ)

Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k),
501(n), or Section 4947(a)(1) Nonexempt Charitable Trust

Supplementary Information—(See separate instructions.)

OMB No 1545 0047

2000

Department of the Treasury
Internal Revenue Service

▶ **MUST be completed by the above organizations and attached to their Form 990 or 990-EZ**

Name of the organization
The Way of the Heart: The Promotora Institute

Employer identification number
86 0951529

Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees
(See page 1 of the instructions List each one If there are none, enter "None")

(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and other allowances
None				
Total number of other employees paid over \$50,000 ▶				

Part II Compensation of the Five Highest Paid Independent Contractors for Professional Services
(See page 1 of the instructions List each one (whether individuals or firms) If there are none, enter "None")

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
None		
Total number of others receiving over \$50,000 for professional services ▶		

Part III **Statement About Activities**

	Yes	No
1 During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the lobbying activities ▶ \$ _____ Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A Other organizations checking "Yes," must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities		✓
2 During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any of its trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary		
a Sale, exchange, or leasing of property?		✓
b Lending of money or other extension of credit?	✓	
c Furnishing of goods, services, or facilities?		✓
d Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)?		✓
e Transfer of any part of its income or assets? If the answer to any question is "Yes," attach a detailed statement explaining the transactions		✓
3 Does the organization make grants for scholarships, fellowships, student loans, etc ?		✓
4a Do you have a section 403(b) annuity plan for your employees?		✓
b Attach a statement to explain how the organization determines that individuals or organizations receiving grants or loans from it in furtherance of its charitable programs qualify to receive payments. (See page 2 of the instructions)		

Part IV **Reason for Non-Private Foundation Status** (See pages 2 through 5 of the instructions)

The organization is not a private foundation because it is (Please check only ONE applicable box)

- 5 A church, convention of churches, or association of churches Section 170(b)(1)(A)(i)
- 6 A school Section 170(b)(1)(A)(ii) (Also complete Part V, page 5)
- 7 A hospital or a cooperative hospital service organization Section 170(b)(1)(A)(iii)
- 8 A Federal, state, or local government or governmental unit Section 170(b)(1)(A)(v)
- 9 A medical research organization operated in conjunction with a hospital Section 170(b)(1)(A)(iii) Enter the hospital's name, city, and state ▶ _____
- 10 An organization operated for the benefit of a college or university owned or operated by a governmental unit Section 170(b)(1)(A)(iv) (Also complete the **Support Schedule** in Part IV-A)
- 11a An organization that normally receives a substantial part of its support from a governmental unit or from the general public Section 170(b)(1)(A)(vi) (Also complete the **Support Schedule** in Part IV-A)
- 11b A community trust Section 170(b)(1)(A)(vii) (Also complete the **Support Schedule** in Part IV-A)
- 12 An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc., functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2) (Also complete the **Support Schedule** in Part IV-A)
- 13 An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations described in (1) lines 5 through 12 above, or (2) section 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2) (See section 509(a)(3))

Provide the following information about the supported organizations (See page 5 of the instructions)

(a) Name(s) of supported organization(s)	(b) Line number from above

- 14 An organization organized and operated to test for public safety Section 509(a)(4) (See page 5 of the instructions)

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12) *Use cash method of accounting*
Note: You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting

Calendar year (or fiscal year beginning in)	(a) 1999	(b) 1998	(c) 1997	(d) 1996	(e) Total
15 Gifts, grants, and contributions received (Do not include unusual grants See line 28)	93,688.66	70,655.38	10,542		174,886.04
16 Membership fees received					
17 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is not a business unrelated to the organization's charitable, etc., purpose	0	0	984		984
18 Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975	0	0	0	0	0
19 Net income from unrelated business activities not included in line 18	0	0	0	0	0
20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf	0	0	0	0	0
21 The value of services or facilities furnished to the organization by a governmental unit without charge Do not include the value of services or facilities generally furnished to the public without charge	0	0	0	0	0
22 Other income Attach a schedule Do not include gain or (loss) from sale of capital assets	3503.99	12,522.99	2,087	0	18,113.98
23 Total of lines 15 through 22	97,192.65	83,178.37	13,613		193,984.02
24 Line 23 minus line 17	97,192.65	83,178.37	12,629		193,000.02
25 Enter 1% of line 23	971.93	831.78	136		
26 Organizations described on lines 10 or 11	a Enter 2% of amount in column (e), line 24				26a 1,943.86
b Attach a list (which is not open to public inspection) showing the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 1996 through 1999 exceeded the amount shown in line 26a Enter the sum of all these excess amounts					26b 0
c Total support for section 509(a)(1) test Enter line 24, column (e)					26c
d Add Amounts from column (e) for lines 18 _____ 19 _____ 22 _____ 26b _____					26d 193,000.02
e Public support (line 26c minus line 26d total)					26e 18,113.98
f Public support percentage (line 26e (numerator) divided by line 26c (denominator))					26f 91 %
27 Organizations described on line 12	a For amounts included in lines 15, 16, and 17 that were received from a "disqualified person," attach a list (which is not open to public inspection) to show the name of, and total amounts received in each year from, each "disqualified person" Enter the sum of such amounts for each year				
(1999)	N/A	(1998)	N/A	(1997)	N/A
(1996)	N/A	(1995)	N/A	(1994)	N/A
b For any amount included in line 17 that was received from a nondisqualified person, attach a list to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000 (Include in the list organizations described in lines 5 through 11, as well as individuals) After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year					
(1999)		(1998)		(1997)	
(1996)		(1995)		(1994)	
c Add Amounts from column (e) for lines 15 _____ 16 _____ 17 _____ 20 _____ 21 _____					27c
d Add Line 27a total _____ and line 27b total _____					27d
e Public support (line 27c total minus line 27d total)					27e
f Total support for section 509(a)(2) test Enter amount on line 23, column (e)					27f
g Public support percentage (line 27e (numerator) divided by line 27f (denominator))					27g %
h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator))					27h %
28 Unusual Grants For an organization described in line 10, 11, or 12 that received any unusual grants during 1996 through 1999, attach a list (which is not open to public inspection) for each year showing the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant Do not include these grants in line 15 (See page 5 of the instructions)					

Part V Private School Questionnaire (See page 5 of the instructions)
(To be completed ONLY by schools that checked the box on line 6 in Part IV)

	Yes	No
29 Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?		
30 Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?		
31 Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe, if "No," please explain (If you need more space, attach a separate statement)		
32 Does the organization maintain the following		
a Records indicating the racial composition of the student body, faculty, and administrative staff?		
b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?		
c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?		
d Copies of all material used by the organization or on its behalf to solicit contributions?		
If you answered "No" to any of the above, please explain (If you need more space, attach a separate statement)		
33 Does the organization discriminate by race in any way with respect to		
a Students' rights or privileges?		
b Admissions policies?		
c Employment of faculty or administrative staff?		
d Scholarships or other financial assistance?		
e Educational policies?		
f Use of facilities?		
g Athletic programs?		
h Other extracurricular activities?		
If you answered "Yes" to any of the above, please explain (If you need more space, attach a separate statement)		
34a Does the organization receive any financial aid or assistance from a governmental agency?		
b Has the organization's right to such aid ever been revoked or suspended? If you answered "Yes" to either 34a or b, please explain using an attached statement		
35 Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev Proc 75-50, 1975-2 C B 587, covering racial nondiscrimination? If "No," attach an explanation		

N/A

Part VI-A Lobbying Expenditures by Electing Public Charities (See page 7 of the instructions)
(To be completed **ONLY** by an eligible organization that filed Form 5768)

Check here a if the organization belongs to an affiliated group
Check here b if you checked "a" above and "limited control" provisions apply

Limits on Lobbying Expenditures		(a) Affiliated group totals	(b) To be completed for ALL electing organizations												
(The term "expenditures" means amounts paid or incurred)															
36	Total lobbying expenditures to influence public opinion (grassroots lobbying)	36													
37	Total lobbying expenditures to influence a legislative body (direct lobbying)	37													
38	Total lobbying expenditures (add lines 36 and 37)	38													
39	Other exempt purpose expenditures	39													
40	Total exempt purpose expenditures (add lines 38 and 39)	40													
41	Lobbying nontaxable amount. Enter the amount from the following table—														
<table style="width: 100%; border: none;"> <tr> <td style="width: 50%;">If the amount on line 40 is—</td> <td style="width: 50%;">The lobbying nontaxable amount is—</td> </tr> <tr> <td>Not over \$500,000</td> <td>20% of the amount on line 40</td> </tr> <tr> <td>Over \$500,000 but not over \$1,000,000</td> <td>\$100,000 plus 15% of the excess over \$500,000</td> </tr> <tr> <td>Over \$1,000,000 but not over \$1,500,000</td> <td>\$175,000 plus 10% of the excess over \$1,000,000</td> </tr> <tr> <td>Over \$1,500,000 but not over \$17,000,000</td> <td>\$225,000 plus 5% of the excess over \$1,500,000</td> </tr> <tr> <td>Over \$17,000,000</td> <td>\$1,000,000</td> </tr> </table>		If the amount on line 40 is—	The lobbying nontaxable amount is—	Not over \$500,000	20% of the amount on line 40	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000	Over \$17,000,000	\$1,000,000	41	
If the amount on line 40 is—	The lobbying nontaxable amount is—														
Not over \$500,000	20% of the amount on line 40														
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000														
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000														
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000														
Over \$17,000,000	\$1,000,000														
42	Grassroots nontaxable amount (enter 25% of line 41)	42													
43	Subtract line 42 from line 36. Enter -0- if line 42 is more than line 36	43													
44	Subtract line 41 from line 38. Enter -0- if line 41 is more than line 38	44													
Caution If there is an amount on either line 43 or line 44, you must file Form 4720															

4-Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below
See the instructions for lines 45 through 50 on page 9 of the instructions)

Calendar year (or fiscal year beginning in) ▶	Lobbying Expenditures During 4-Year Averaging Period				
	(a) 2000	(b) 1999	(c) 1998	(d) 1997	(e) Total
45 Lobbying nontaxable amount					
46 Lobbying ceiling amount (150% of line 45(e))					
47 Total lobbying expenditures				N/A	
48 Grassroots nontaxable amount					
49 Grassroots ceiling amount (150% of line 48(e))					
50 Grassroots lobbying expenditures					

Part VI-B Lobbying Activity by Nonelecting Public Charities
(For reporting only by organizations that did not complete Part VI-A) (See page 9 of the instructions)

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of

- a Volunteers
- b Paid staff or management (Include compensation in expenses reported on lines c through h)
- c Media advertisements
- d Mailings to members, legislators, or the public
- e Publications, or published or broadcast statements
- f Grants to other organizations for lobbying purposes
- g Direct contact with legislators, their staffs, government officials, or a legislative body
- h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means
- i Total lobbying expenditures (add lines c through h)

Yes	No	Amount

If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying activities

Part VII Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations (See page 9 of the instructions)

51 Did the reporting organization directly or indirectly engage in any of the following with any other organization described in section 501(c) of the Code (other than section 501(c)(3) organizations) or in section 527, relating to political organizations?

a Transfers from the reporting organization to a noncharitable exempt organization of

	Yes	No
51a(i)		✓
a(ii)		✓
b(i)		✓
b(ii)		✓
b(iii)		✓
b(iv)		✓
b(v)		✓
b(vi)		✓
c		✓

(i) Cash

(ii) Other assets

b Other transactions

(i) Sales or exchanges of assets with a noncharitable exempt organization

(ii) Purchases of assets from a noncharitable exempt organization

(iii) Rental of facilities, equipment, or other assets

(iv) Reimbursement arrangements

(v) Loans or loan guarantees

(vi) Performance of services or membership or fundraising solicitations

c Sharing of facilities, equipment, mailing lists, other assets, or paid employees

d If the answer to any of the above is "Yes," complete the following schedule. Column (b) should always show the fair market value of the goods, other assets, or services given by the reporting organization. If the organization received less than fair market value in any transaction or sharing arrangement, show in column (d) the value of the goods, other assets, or services received

(a) Line no	(b) Amount Involved	(c) Name of noncharitable exempt organization	(d) Description of transfers transactions, and sharing arrangements

52a Is the organization directly or indirectly affiliated with, or related to, one or more tax-exempt organizations described in section 501(c) of the Code (other than section 501(c)(3)) or in section 527? Yes No

b If "Yes," complete the following schedule

(a) Name of organization	(b) Type of organization	(c) Description of relationship



THE WAY OF THE HEART: THE PROMOTORA INSTITUTE

EIN: 86-0951529

Form 990 EZ (2000-2001) and
Schedule A Attachments

Date of note

September 15, 2001

Maturity date

NONE

Repayment terms

WHEN MONEY BECOMES AVAILABLE

Interest rate

NONE

Security provide by the borrower

GOOD FAITH

Purpose of the loan

GENERAL OPERATING FUND - UNRESTRICTED

Total amount due from loans dating from June, 1999 through September 30, 2001: \$1,447.64

Part IV-A, Schedule A, line 22 Other Income

Other income (column a)

\$2,500 was paid by

health education and evaluation services provided for a project called "Si Se Puede "

for

Loan # 1 Lender's name and title

PRESIDENT & CEO

Original amount

\$1,003 99

Balance due

\$1,003 99

Date of note

September 15, 2001

Purpose of the loan

GENERAL OPERATING FUND - UNRESTRICTED

Part IV-A, Schedule A, line 28: Unusual grants during 1996 through 1999

06/11/99

10,000 00

06/18/99

1,000 00

Total amount \$11,000

THE WAY OF THE HEART: THE PROMOTORA INSTITUTE

EIN: 86-0951529

**Form 990 EZ (2000-2001) and
Schedule A Attachments**

FORM 990-EZ Part I, line 20 Other changes in net assets or fund balances

\$1,000 was paid to Maria Gomez-Murphy, President & CEO for the money she loaned to The Way of the Heart to open the agency's bank account in May, 1999

FORM 990-EZ Part III, line 31 Other program services

The Way of the Heart sponsors community events such as "Dia de los Ninos," (children's day), and "KickButt" (anti-tobacco) Funds are raised to cover event expenses, such as rental fees, educational materials(hand-outs), event t-shirts, toys

Dia de los Ninos \$1,101 15

KickButt \$173

Total \$1,274 15

990-EZ Part V, line 38b: Loan

Lender's name and title

MARIA GOMEZ-MURPHY

PRESIDENT & CEO

Original amount

\$1,000

Balance due

\$0 paid in fiscal year October 2000 to September 30 2001

Date of note

May 13, 1999

Maturity date

NONE

Repayment terms

WHEN MONEY BECOMES AVAILABLE

Interest rate

NONE

Security provide by the borrower

GOOD FAITH

Purpose of the loan

GENERAL OPERATING FUND - UNRESTRICTED

Lender's name and title

MARIA GOMEZ-MURPHY

PRESIDENT & CEO

Original amount

\$1 087 06

Balance due

\$0

Date of note

September 30, 1999

Maturity date

NONE

Repayment terms

WHEN MONEY BECOMES AVAILABLE

Interest rate

NONE

THE WAY OF THE HEART: THE PROMOTORA INSTITUTE

EIN: 86-0951529

**Form 990 EZ (2000-2001) and
Schedule A Attachments**

Security provide by the borrower

GOOD FAITH

Purpose of the loan

GENERAL OPERATING FUND - UNRESTRICTED

Lender's name and title

MARIA GOMEZ-MURPHY

PRESIDENT & CEO

Original amount

\$310

Balance due

\$310

Date of note

November 17, 1999

Maturity date

NONE

Repayment terms

WHEN MONEY BECOMES AVAILABLE

Interest rate

NONE

Security provide by the borrower

GOOD FAITH

Purpose of the loan

GENERAL OPERATING FUND - UNRESTRICTED

Lender's name and title

MARIA GOMEZ-MURPHY

PRESIDENT & CEO

Original amount

\$3 355 83

Balance due

\$133 65

Date of note

September 28, 2000

Maturity date

NONE

Repayment terms

WHEN MONEY BECOMES AVAILABLE

Interest rate

NONE

Security provide by the borrower

GOOD FAITH

Purpose of the loan

GENERAL OPERATING FUND - UNRESTRICTED

Lender's name and title

MARIA GOMEZ-MURPHY

PRESIDENT & CEO

Original amount

\$1,003 99

Balance due

\$1 003 99